



LEADERSHIP DEVELOPMENT

FUNDAMENTALS OF BUSINESS MANAGEMENT

Why do so many new managers fail? Organizations often promote strong individual contributors into managerial roles without providing them the training and support to ensure their success. The Fundamentals of Business Management workshop provides participants with an overview of the competencies and skills required to be an effective manager. Using the MTO model of management, this workshop focuses on the three levels of management that impact exceptional performance.

OUTCOMES

Participants of the Fundamentals of Management workshop will:

- Explore the concepts of management vs. leadership
- Understand the key functions of management
- Discuss the Continuous Management Cycle and how this applies to their areas of responsibilities
- Be introduced to the MTO model of management
- Understand the importance of behaviour styles, identify their own style and learn how to adapt one's approach to improve communication and rapport with others
- Explore the ten management competencies and their associated behaviours in the framework of the MTO model
- Consider their role in shaping a high performance culture